

Presented by



# WORKSHOP ON EMOTIONAL INTELLIGENCE & LEADERSHIP



Surya Rao & Dr Daniel Goleman



VR Nair & Dr Robert Emmerling

*“Emotional Intelligence is the learned ability to think constructively and act wisely”*

*- Dr. Darwin B Nelson and Dr. Gary R Low*

## Date & Venue

On 31<sup>st</sup> October 2014

at

Hyatt Regency

Sahar Airport Road,  
Andheri East, Mumbai,  
Maharashtra - 400099

## Timings:

Registration:

9.00 AM to 9.30 AM;

Sessions:

9.30 AM to 5.30 PM

## Background:

- ❖ An analysis of more than 300 top-level executives from fifteen global companies showed that six emotional competencies distinguished stars from the average: Influence, Team Leadership, Organizational Awareness, self-confidence, Achievement Drive, and Leadership (Spencer, L. M., Jr., 1997).
- ❖ In jobs of medium complexity (sales clerks, mechanics), a top performer is 12 times more productive than those at the bottom and 85 percent more productive than an average performer. In the most complex jobs (insurance sales people, account managers), a top performer is 127 percent more productive than an average performer (Hunter, Schmidt, & Judiesch, 1990).

The above two researches amongst many others help us to realize the critical connection of Emotional Intelligence to performance and the need to understand, assess and improve Emotional Intelligence.

## Objectives of the workshop (Benefits to Participants and Organizations):

1. The purpose of this workshop is to introduce professionals and academicians to Emotional Intelligence and its impact on work and academic performance.
2. Help Understand basics on the Neuroscience of Learning
3. Have Participants as local champions on Emotional Intelligence and have access to the wide and rich network of Professors and Practitioners through Forum for Emotional Intelligence Learning (FEIL) for continued help and support ([www.ifeil.org](http://www.ifeil.org))
4. Design Structures in organizations to create more engaging work environments for improved creativity, productivity and employee satisfaction. This would

## Faculty:

### Surya Rao A and VR Nair:

The Faculty are Executive Coaches, who involved in Organizational Transformation Process for 5 years and facilitated workshops on Learning Organization, Co-creating shared Visions, Strategy Building, Team Learning, Emotional Intelligence, Appreciative Inquiry, Balanced Scorecard, Competency Mapping, MBTI, FIRO-B and Leadership Development. The above are certified by Hay Group, Ernst & Young, ASP and Gallup etc. They have 25 years of field experience in PSUs and Private Industry. Founded and promoted Forum for Emotional Intelligence Learning (FEIL) and organised Global EI Forums in partnership with Tata Institute of Social Sciences (TISS).

## Target Audience

- VPs and HODs from all Disciplines
- Doctors and Medical Staff
- HR Officers across Levels
- Coaches and Mentors
- Executives from Service sector

## Methodology

- Interactive Lecture Sessions
- Facilitation with Indian and Global Case Studies
- Role Plays, Group Discussions and Video Clips
- Hand-outs of Important Articles

## Participation Fees:

INR 6,000/- plus 12.36% Service tax

## Mode of Payment:

Cheque/ DD drawn in favour of "Forum for Emotional Intelligence Learning" should be sent to 'FEIL, 204-B, Sumit Samarth Arcade, Arey Road, Goregaon (West), Mumbai – 400062'

## Nominations & Enquiries:

admin@ifeil.org or  
feilnp2014@gmail.com or  
Contact Nos.:  
+912266718382, +919382192227,  
+918879937775, +919930112299



**VG Ramaswami**  
Program Director

Contact Nos.  
+919382192227+919920819633